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Head of Pricing and Analytics**Leeds****ABOUT THE HEAD OF PRICING & ANALYTICS**

The Head of Pricing & Analytics will be responsible for identifying opportunities to optimise and continuously improve the pricing process and business model suite to maintain competitive advantage and inform key strategic decision making.

You'll support the delivery of operational and project related plans through effective management of the pricing & analytics team.

WHAT YOU'LL BE DOING

- Develop, implement and monitor new pricing strategies across the business to maximise portfolio acquisitions and profitability in line with company targets.
- Work with acquisitions, due diligence and finance teams to manage the pricing process for new portfolio opportunities
- Develop Value modelling capability using predictive modelling and cutting edge statistical techniques.
- Forecasting future value and ERC of all purchased portfolios and monitoring performance against original pricing forecasts.
- Create senior-level presentations that summarise and present key findings.
- To help deliver best in class analytical capabilities across the business, including the use of new methods, techniques, tools, processes and systems.
- Assist successful application of advanced yet practical analytical capabilities across the company, for attribution, forecasting, optimisation etc.
- Co-ordinate with operations to define appropriate targets for new portfolios, and to support the delivery of those targets post-purchase through effective strategy
- Manage internal and external resource to deliver projects on time and on budget
- Recruit, manage and mentor resource, ensuring the efficient flow of work through the team, the timely delivery of high-quality outputs and their continuing development as professionals.
- Play a key role in the induction of new employees to the department, particularly teaching them the company's approach to pricing and analytics.

WHO WE ARE LOOKING FOR

- You'll ideally have similar experience within a FCA regulated environment, such as insurance, finance, debt recovery etc.,
- You'll demonstrate a deep understanding of analytics techniques and processes
- You'll bring extensive experience of predictive modelling. Linear and Logistic regression
- You'll be able to comfortably demonstrate a desire to remain technically capable and expert in current technologies and share your knowledge with your team
- Provide a variety of analysis and implementation approaches and methodologies
- You'll have the ability to confidently communicate analytical conclusions and recommendations to peers, finance / investor stakeholders and senior management through written and verbal channels
- You must have a strong commercial acumen to ensure impact of recommendations on the business.
- You'll also demonstrate strong numerical and analytical skills with the ability to understand underlying behavioural trends.
- An ability to establish and maintain positive working relationships with others, both internally and externally, to achieve the goals of the organisation
- You'll be Degree qualified in analytical/technical subjects such as Math, Physics, Computing, Statistics etc.,
- Ability to anticipate and solve problems.

- Demonstrate ability to work in a proactively diverse and inclusive organisation.
- Be able to promote a positive atmosphere within the company.
- Ability to motivate & inspire staff.
- Ability to maintain a flexible work schedule to meet the demands of executive management.

WHAT YOU'LL GET IN RETURN

- A really competitive salary circa **£55,000 DOE**
- Monday to Friday 37.5 hours per week.
- Up to 10% bonus paid annually
- Up to 5% employer contribution to your pension plan
- Generous Healthcare Cash Plan
- Private Medical Insurance
- Long Service Incentive scheme
- 26 days holiday (Rising to 29 days with length of service) + Bank holidays
- Free Parking
- Other benefits associated with forward thinking companies, including really great recognition schemes
- A newly refurbished office environment with modern facilities because where you work is just as important as what you do.

Due to the nature of our business, any offer of employment will be subject to satisfactory background checks (DBS Basic and Employment Credit file check).

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